

Section A: Personal Data

Client	First Name	Last Name	Age	Gender	Date of Birth
Client 1					
Client 2					

Client	Address	City	State	ZIP
Client 1				
Client 2				

Client	Home Phone	Office Phone	Cell Phone	Fax Number
Client 1				
Client 2				

Section B: Cash Reserves

Institution Name	Current Balance	Account Type	Taxable (Y/N)	Maturity Date	Interest Rate
		Emergency Reserves			
		Savings Account			
		Money Market			
		Checking Account			
		Other			

Section C: Other Investments

Institution Name	Current Balance	Account Type	Taxable (Y/N)	Maturity Date	Interest Rate
		CD			
		Mutual Funds			
		Stocks			
		Bonds			
		Other			

Section D: Risk Tolerance

Client	Conservative > Aggressive (circle)									
Client 1	1	2	3	4	5	6	7	8	9	10
Client 2	1	2	3	4	5	6	7	8	9	10

Section E: Client Analysis

Client Concerns	Client 1		Client 2	
Principal Protection	Yes	No	Yes	No
Earnings Guarantees	Yes	No	Yes	No
Liquidity (If yes, what percent?)	Yes _____%	No	Yes _____%	No
Unexpected Expenses	Yes	No	Yes	No
Flexibility for Future Changes	Yes	No	Yes	No

If a client has a short-term liquidity need, a long-term annuity may not be appropriate. Please refer to contracts for accessibility.

Objectives/Goals

Define short-term investment objectives:

Define long-term investment objectives:

Other goals:
